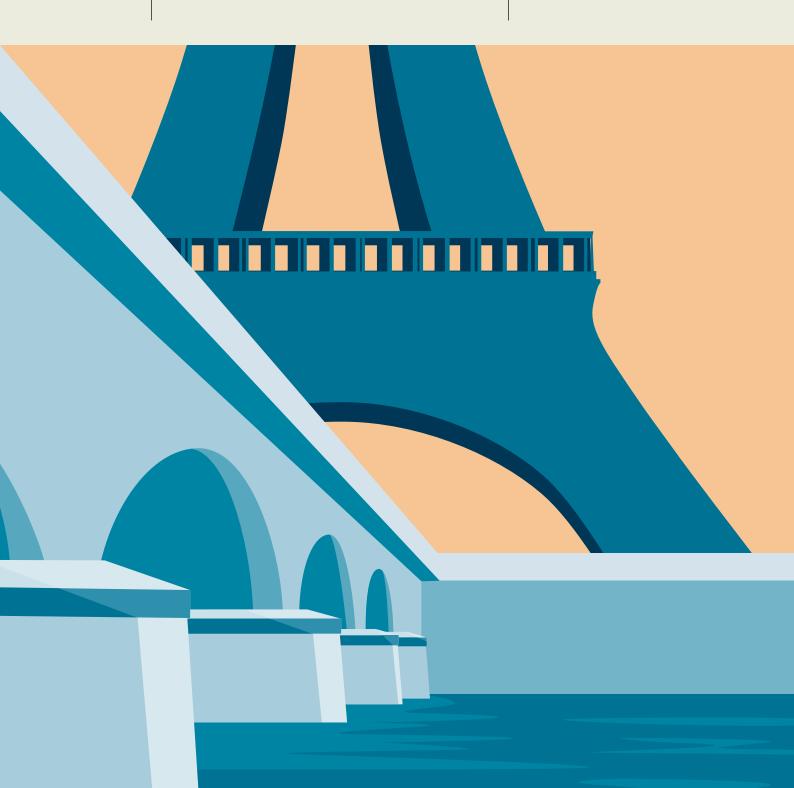
# Paris Residential Market Insight



2025

Knight Frank's assessment of current market conditions across Paris's prime residential markets knightfrank.com/research



## Resilience amid uncertainty



Paris's prime residential market continues to demonstrate resilience despite a barrage of headwinds.

Over the past six years, the city has endured a global pandemic, political instability with six prime ministers holding office, rising fiscal concerns, a global trade war and played host to the 2024 Olympics. Against this backdrop, Paris has not only held firm, but it has also broadened its appeal, attracting a more diverse buyer base, bolstered, until recently, by a weak euro.

### PRICES HOLD, VOLUMES DECLINE

Since the start of the pandemic, average prime property prices have risen 12%, climbing from €20,370 to €22,730 per square metre. Yet sales volumes have softened. In the second half of 2024. Paris's Chamber of Notaires reports that just 12,220 properties changed hands – fewer than during the first half of 2020, when pandemic-related restrictions largely froze the market. This dynamic reflects a buyer's market, though primarily within the resale apartment sector.

### STRENGTH IN PREMIUM SEGMENTS

In contrast, developers and vendors still hold the advantage in key luxury segments: new builds, pied-à-terres, and hôtel particuliers.

In the new homes sector, a shortage of new stock continues to push prices higher, with fewer than 2,000 new homes completed annually in Paris in recent years.

Pied-à-terres remain in high demand. The average price for such properties sold by Knight Frank's partners in Paris, Junot Fine Properties, reached €7.6 million in 2024. With an average size of 235 square metres, and an average price of €33,833 per

### AT A GLANCE



Prime prices up 12% since start of the pandemic



New-build, hôtel particuliers and piedà-terres in demand



The Left Bank sees heightened international interest

US\$10 million+ in 2024

square metre, half of these sales were to Chinese buvers.

Hôtel particuliers, Paris's grand mansions, remain rare. Only six sold in 2024, with one fetching nearly €50,000 per square metre and another,

pandemic, wealthy French buyers have renewed interest in these spacious properties with outdoor areas. In 2025 two big ticket hôtel particuliers have already been sold in the 7th arrondissement, one for €55 million and the other for €100 million.

selling for €33 million. Since the

### GLOBAL WEALTH IN MOTION

Seven eurozone interest rate cuts - and more expected – are creating renewed momentum. As global uncertainty rises and wealth becomes more mobile, Paris is emerging as a stable, known market for investors. Political changes elsewhere are also fuelling demand: the return of President Trump to the White House, the UK's scrapping of its non-dom regime, and Italy's doubling of its flat tax are driving enquiries.

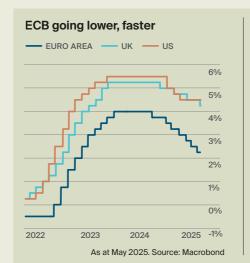
In Knight Frank's 2024 European Lifestyle Report, a survey of 750 high-net-worth individuals across 28 nationalities ranked Paris as the top European city for relocation. Gen Z, Millennials, Gen X, and the Post-War generation all ranked Paris as their preferred European city destination.

Domestic demand in Paris remains subdued. Many French buyers remain locked into low-rate mortgages and are hesitant to sell. But with borrowing costs now falling sharply, early signs of renewed local activity are emerging.

The premium paid for a property with a view of a Parisian landmark in 2024

### **Need to Know**

- Short-term Rentals: Primary
- Energy Efficiency Rules: From





### Preferred European city by generation

Prices by arrondissement

30,500

32.360

	OVERALL	GEN Z	MILLENNIALS	GEN X	BOOMERSII	BOOMERSI	POST-WAR
1	Paris	Paris	Paris	Paris	Madrid	Barcelona	Paris
2	Berlin	Berlin	Berlin	Berlin	Barcelona	Berlin	Vienna
3	Barcelona	Barcelona	Barcelona	Vienna	Dublin	Paris	Milan

Source: Knight Frank's European Relocation Survey

### Paris: Rate of prime price growth edges lower

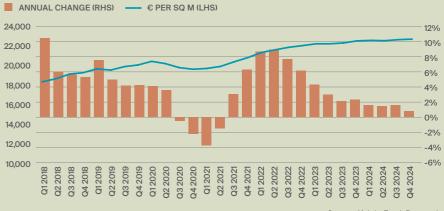
13 460

12,420

11,760

10160

Source: Junot Fine Properties, Paris Chamber of Notaires

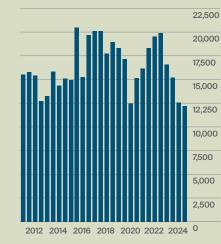


Source: Knight Frank Research

Source: Paris Chamber of Notaires



### Paris, total residential sales



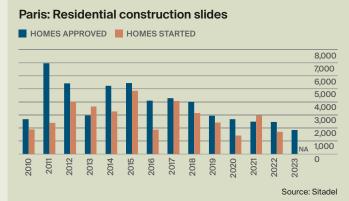


PARIS RESIDENTIAL MARKET INSIGHT PARIS RESIDENTIAL MARKET INSIGHT



### **NEIGHBOURHOOD SPOTLIGHT:** THE 16TH ARRONDISSEMENT

Elegant and family-friendly, the 16th is gaining traction. Its 19th-century architecture, green spaces, and top-tier who either can't find the space they need in the 7th or 8th, or are priced out. Residence Signature, near Place Victor Hugo and Avenue Foch, is attracting interest from families seeking a multigenerational base.





### **KEY TRENDS TO WATCH IN 2025**



### 1. Turnkey Premiums Rise

Ready-to-move-into homes with high-end finishes are commanding significant premiums. Popular with US and Chinese buyers in particular, many are wary of rising build costs and tariff-related delays.



### 2. Private Capital **Eyes Conversions**

The 2023 "PLU bioclimatique" law favours renovation over new construction to meet climate goals. Roughly 1,000 office buildings are targeted for residential conversion. Falling office rents and rising vacancies have drawn private equity and institutional funds toward the housing sector.



### 3. Left Bank Diversifies

Saint-Germain-des-Prés is attracting a broader mix of buyers. Once favoured by Northern Europeans and Americans, the area is seeing growing interest from Middle Eastern and Chinese clients. Fuelling this shift is the upcoming Maybourne Saint-Germain, a five-star hotel with 23 branded residences, where prices are between €60,000 and €70,000 per square metre.



### 4. Improved Connectivity

The southern extension of Metro Line 14 now links Orly Airport directly to central Paris and out to the northern suburbs. Meanwhile, a new train route connects Chantilly to Charles de Gaulle Airport in just 15 minutes, expanding commuter appeal and international access.

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